

As a distributor, what can I do?

Q: *How do I know I am providing safer pneumatic tools for consumers and protecting my business?*

A: Look for tools that comply with ANSI SNT-101,2024. Become familiar with the current standard. The International Staple, Nail and Tool Association (ISANTA®) provides a free copy at the following link: [ANSI/ISANTA SNT-101, 2024](https://isanta.org/safety-training-materials)

Q: *How do I know if a tool complies?*

A: Some non-compliant tools falsely advertise that their tools are compliant, so testing tools and/or requesting an independent certification of compliance with the standard is a recommended best practice.

Q: *How else can I promote safe workplaces?*

A: To assist your customers with safety training, ISANTA has made training materials available free of charge at:

<https://isanta.org/safety-training-materials>

A Quick Safety Guide for Distributors of Pneumatic Nailers and Staplers

*“Less Risk for You,
Safer for Your Customer”*

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Pneumatic Tool Safety Q&A

Product Standards

Q: What are product standards?

A: Product standards promote important public policy objectives such as establishing minimum recommended levels of safety, health, and environmental protection.

Q: Why are product standards important?

A: Product standards, developed through a voluntary consensus process, establish technically sound, data-driven uniform guidelines for both manufacturers and users to help ensure that products are designed, manufactured, and used safely and for their intended purpose.

ANSI SNT-101, 2024

Q: What standard applies to pneumatic tools?

A: ANSI SNT-101-2024 is **THE** Safety Standard for Pneumatic Fastener Driving Tools in the United States.

Q: What does ANSI SNT-101-2024 cover?

A: ANSI SNT-101-2024 covers requirements for Triggers, Workpiece Contacts, Actuation System Options, Safety Markings, Instructions, and Eye Protection among other topics.

The Standard contains recommended safety requirements for tool manufacturers, employers, tool purchasers, and tool operators and is intended to provide safeguards for inherent hazards arising from the use of pneumatic fastening tools.

Q: What makes a tool non-compliant?

A: A tool is non-compliant with the standard if it does not meet any one of the requirements in the standard, most importantly, those governing triggering systems.

Q: What are the requirements related to triggering system?

A: Tools should not be manufactured or distributed with only contact actuation. There are three exceptions:

- Light-duty tools
- Heavy-duty staplers
- Coil nailers

Other than these three exceptions, tools that are manufactured and distributed exclusively with contact actuation are not in compliance with ANSI SNT-101, 2024

Contact actuation systems are available when one of the following conditions are met:

1. A selective actuation system containing both sequential and contact actuation is included as part of the tool.
2. A contact actuation trigger is provided with, but not installed on the tool.
3. A contact actuation trigger is offered as a conversion option.
4. A high-volume industrial customer makes a direct order.

Liability

Q: How Can You Help Keep Your Customers Safe and Reduce Your Exposure to Liability at the Same Time?

A: Promote the sale and use of pneumatic nailers and staplers that are compliant with ANSI SNT-101-2024.

As the seller of products in the U.S, you can be liable for selling products that are unsafe or defective even if you are not the manufacturer.

You may have to pay money damages to an injured person, and you can also be subject to fines and penalties from the U.S. Consumer Product Safety Commission for selling and failing to report products that are unsafe and/or fail to meet applicable standards.

You can also reduce risks to your business by selling products that comply with applicable industry safety standards. For pneumatic nailers and staplers, the recognized voluntary safety standard in the U.S. is ANSI SNT-101-2024. The bonus to this approach is that you are minimizing your risk and helping to keep your customers safe at the same time!

Protect the consumer and your business – Be sure the tools you distribute and sell comply with the industry safety standard!

